



FSLSO

EST. 1998

Florida Surplus Lines Service Office



1Q21
SUBMIT DATE
REPORT

FACILITATING COMPLIANCE THROUGH INNOVATIVE SOLUTIONS

FLORIDA MARKETPLACE ACTIVITY

TOTAL 1Q21 FLORIDA PREMIUM



↑ 20%
FROM 1Q20

1Q21 PREMIUM & POLICY COUNT

	1Q	FROM 1Q20
Total Premium	\$2,123,393,055	↑ 20%
Policy Count	285,370	↓ 5%
Average Cost Per Policy	\$7,441	↑ 26%

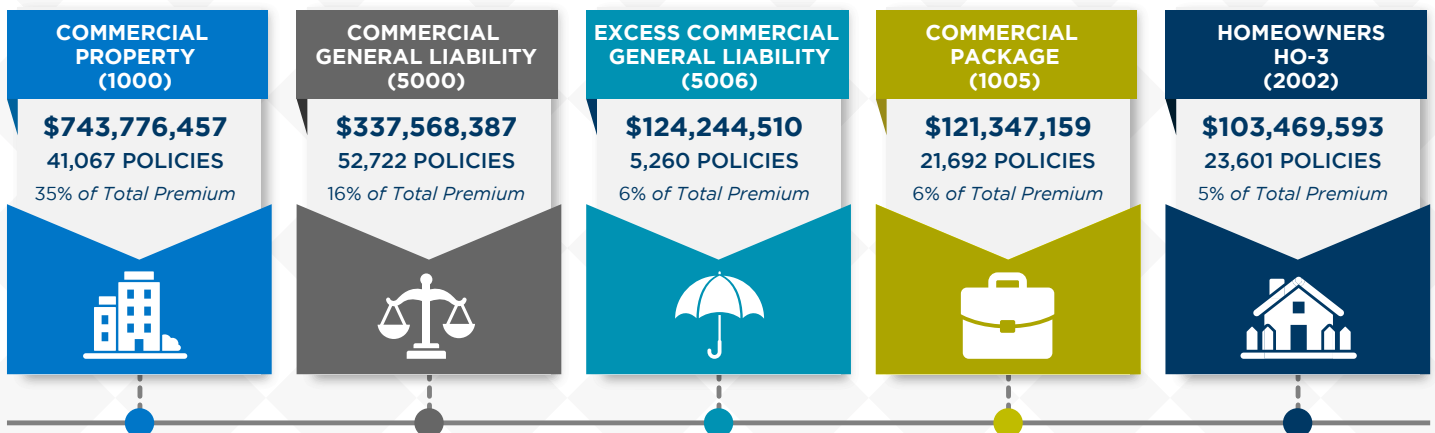
1Q21 TAXES, FEES, & ASSESSMENTS

	1Q
Taxes	\$97,584,072
Fees	\$1,638,264
Assessments	\$394,094

TOP INSURERS BY PREMIUM

1Q21 RANK	INSURER	PREMIUM	PERCENT OF TOTAL PREMIUM	1Q20 RANK
1	UNDERWRITERS AT LLOYD'S, LONDON	\$457,034,337	22%	1
2	LEXINGTON INSURANCE COMPANY	\$90,400,948	4%	2
3	NATIONAL FIRE AND MARINE INSURANCE COMPANY	\$65,123,594	3%	5
4	QBE SPECIALTY INSURANCE COMPANY	\$60,666,667	3%	6
5	SCOTTSDALE INSURANCE COMPANY	\$57,828,300	3%	3

TOP COVERAGES BY PREMIUM



Data herein is based upon policy transactions submitted between 01/01/21 and 03/31/21 and is current as of 04/01/21. All figures have been rounded to the nearest dollar amount.

AGENT ACTIVITY

● Resident ● Non-Resident



24% | 14
76% | 44



40% | 1,024
60% | 1,560



36% | 336
64% | 594



76% | 215,487
24% | 69,619



64% | \$1,341,352,353
36% | \$741,706,528

FINANCIAL REVIEWS

PREMIUM RECONCILIATION



Manually Reconciled Transactions

10,433



Number of Unfiled Transactions

429



Unfiled Premium

\$68,455,455



Taxes, Service Fees, Assessments, and Penalties Recovered

\$1,098,603

PRODUCTION LEDGER REVIEW



4,432

Manually Reconciled Transactions



2,218

Number of Unfiled Transactions



\$16,187,432

Unfiled Premium



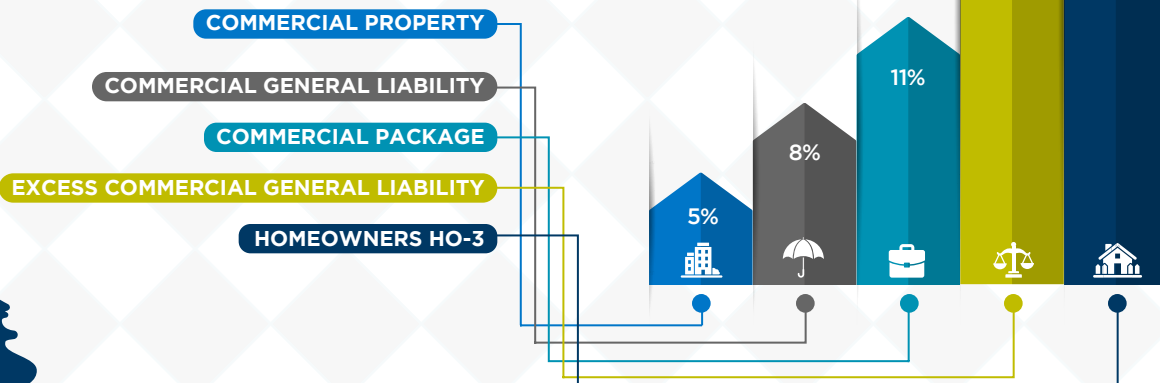
\$767,087

Taxes, Service Fees, Assessments, and Penalties Recovered

ANALYTICS

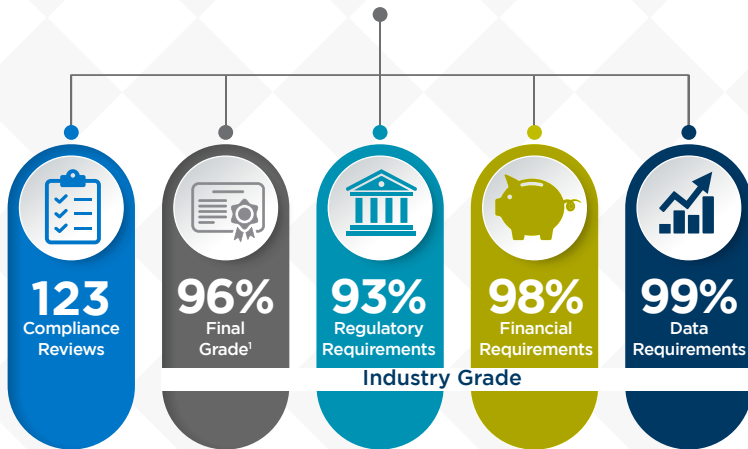
1Q 2020-2021 TOP 5 COVERAGES

Our top five coverages for this quarter have shown increases in price per policy from the first quarter of 2020 to 2021. This graph shows the price per policy percent increase for each coverage.



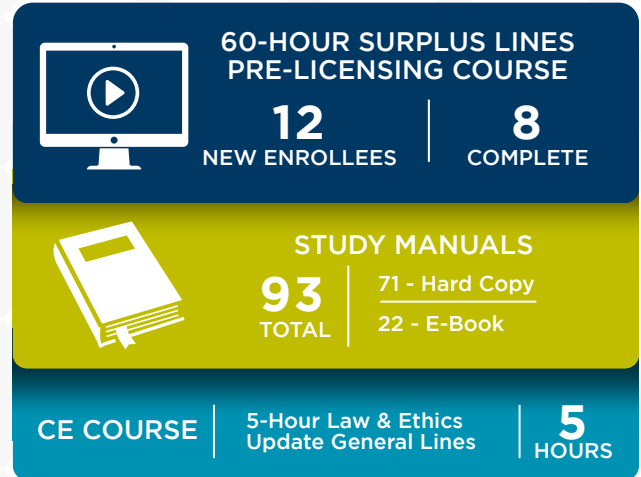
MARKETPLACE MONITORING

COMPLIANCE REVIEW



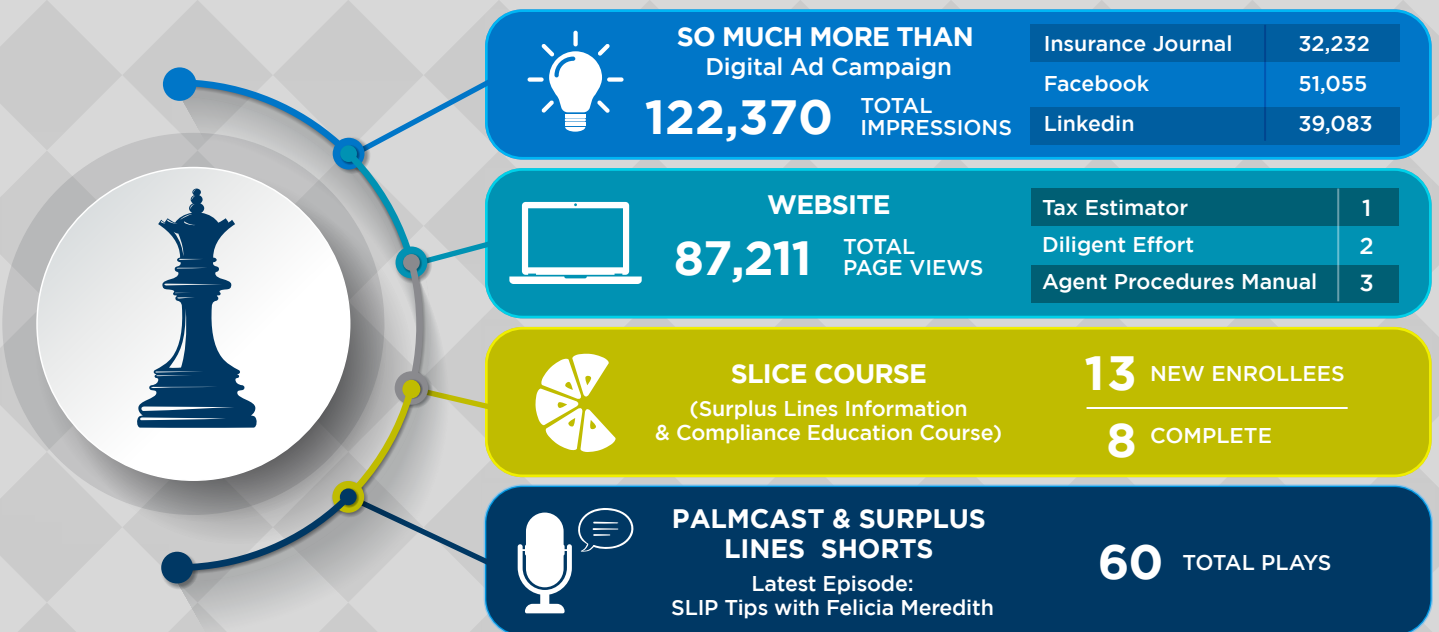
¹Weighted average of regulatory requirements, financial requirements, and data requirements.

EDUCATION

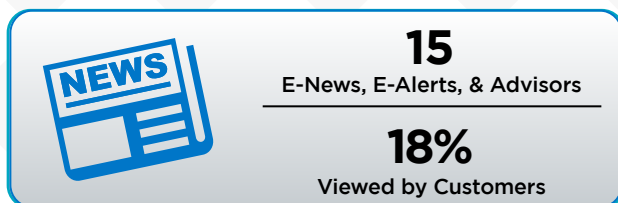


PRODUCT & BUSINESS DEVELOPMENT

FEATURED PRODUCTS & SERVICES



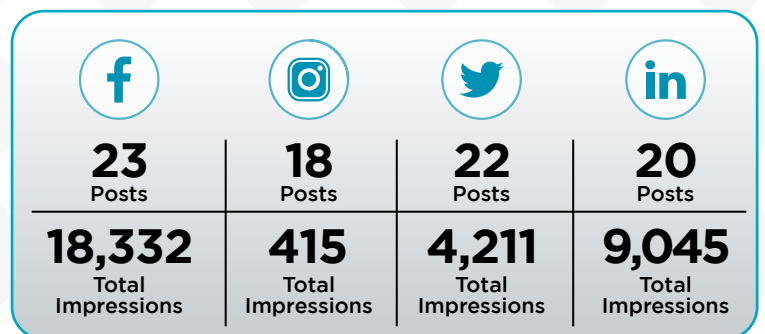
ELECTRONIC COMMUNICATION



COMMUNITY OUTREACH

Ice Bowl • Benefiting Second Harvest Food Bank

SOCIAL MEDIA



CUSTOMER OUTREACH

WSIA InsurTech Conference | Surplus Lines Law Group | WSIA Managers Meeting | FSU Law School Insurance Seminar